

Thirteen New Businesses Ready to Open at Rancho Sahuarita Marketplace and Village

SAHUARITA, AZ (August 25, 2008) – Commercial sales are continuing to maintain a brisk pace at the Rancho Sahuarita Marketplace and Village. Thirteen new businesses have begun final preparations and are getting ready to open their doors to the community. Among the newest tenants are: PostNet, Long Realty, State Farm, New Day Cleaners, Sertino's, Party Place, Carondelet Urgent Care, Casual Nails, Copper Mine Dental Studio, Great Clips, Subway, Jerry Bob's Family Restaurant, and J Bella Salon & Spa.

“Having all the conveniences of the Rancho Sahuarita Marketplace and Village so close by adds substantially to the quality of life of our residents,” said Robert Sharpe, Managing Partner of Rancho Sahuarita, adding, “We are pleased to provide the residents of Sahuarita and the surrounding area a commercial amenity right in their backyard.”

The Long Realty Companies recently opened their newest branch office in the Rancho Sahuarita Marketplace. Comprised of 20 sales associates and 2 staff members, the new 2,700 square-foot office puts Long squarely in the heart of the thriving Sahuarita community—while also giving agents the resources and space to better serve the outlying communities.

“This new office will allow our staff and sales associates to provide the highest possible level of service to home buyers and sellers in the Sahuarita area,” said Long Realty Companies CEO Rosey Koberlein. “As the communities surrounding Metropolitan Tucson continue to grow, so we will continue to grow to meet the needs of our clients.”

Lara Abend and Mary Benavides of The Home Team at Long Realty added that there is good news in the resale market at Rancho Sahuarita as well. “From January through July of this year, resales in Rancho Sahuarita are up 9 percent over last year, compared to Pima County resales being down 27 percent for the same period. Plus, the resale inventory last July was at 11.6 months, whereas in July 2008 it's at 4.3 months,” Abend said.

This vibrant, open-air gathering place, anchored by a 108,000 square foot Fry's Marketplace and a Chase Bank with about 35,000 square feet of adjacent retail space, constitutes the first phase of development in the Rancho Sahuarita Marketplace and Village, and is providing the community with a one-stop shopping destination for pharmacy, grocery, banking, and a wealth of other convenient services.

Upon full build-out, the Rancho Sahuarita Marketplace and Village, with 195,000 square feet of mixed use, will provide the community with the convenience of a neighborhood market and the vibrancy of an activity-rich village of restaurants, shops and offices, where residents can find everything they need to enjoy an exceptional quality of life, and it's all in their backyard. The architecture of the buildings located within the Rancho Sahuarita Marketplace and Village incorporates the 17th Century Spanish Colonial design that is found throughout the Rancho Sahuarita community.

“This first phase of the Rancho Sahuarita Marketplace and Village has created a shopping center experience unlike anything in the Metro Tucson area, blending a strong tenant mix with upscale architecture,” said Brian Harpel of The Harpel Company, Inc., the leasing broker who negotiated the agreement between Fry’s Food Stores and the Rancho Sahuarita Management Company.

“All of us involved with the Marketplace at Rancho Sahuarita are so excited for completion of the shops, restaurants, service and retail stores,” said Valerie Schuyler, Executive Vice President of Partners Management & Consultants.

As another example of its on-going commercial success, Rancho Sahuarita recently finalized a lease agreement with McDonald’s Restaurant to become the newest business in the Sahuarita Town Center. The new 4,500 square foot restaurant, with drive-thru service, will also feature Rancho Sahuarita’s unique 17th Century Spanish Colonial design theme. Located just east of the intersection of Rancho Sahuarita Boulevard and Sahuarita Road and adjacent to the new “Super Stop” and Shell station, McDonalds is planning to open before the end of the year.

Rancho Sahuarita’s first and the Town of Sahuarita’s newest convenience store opened in October. The 3,900 square foot building, owned by Reay’s Ranch Investors, is their 37th convenience store serving southern Arizona.

According to Richard Couch, Chief Operations Officer and General Manager of Reay’s, “This store is our ‘flagship’, offering all the newest products and services the industry has to offer.” Outside, Super Stop offers Shell branded gas, diesel, a self-serve automatic car wash and two new services – E-85 fuel and a self-serve dog wash. Inside, the store offers expanded fountain beverages, a beer cave and the latest in grab-n-go dashboard foods. Super Stop is open 24 hours a day.

Tom Murphy, Community Liaison for Rancho Sahuarita, said, “It’s these types of partnerships that clearly define and embody the true spirit of Rancho Sahuarita and the community. We will continue to work diligently to develop more relationships and continue to elevate the quality of life in our community.”

About Rancho Sahuarita

Situated just south of Tucson, Rancho Sahuarita is southern Arizona’s best master-planned community. With a total of 573 new home sales during 2007, Rancho Sahuarita was the 11th fastest selling master planned community in the country, according to Robert Charles Lesser, the renowned, national consulting firm. It features a 15-acre lake park, miles of paved trails that weave throughout the community, neighborhood parks with pools, and Club Rancho Sahuarita, with the largest private water park in the metro area. Surrounded by the beauty of pristine desert, mountain ranges and pecan groves, Rancho Sahuarita offers many neighborhoods by a variety of quality builders and single-family homes, priced from the 150s to the high 400s.

For commercial leasing information please contact The Harpel Company at (520) 721-7999.

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